

**Date:** February 02, 2026

To, National Stock Exchange of India Limited ("NSE") Listing Department Exchange Plaza, C-1 Block G, Bandra Kurla Complex Bandra [E], Mumbai – 400051	To, BSE Limited ("BSE") Listing Department Corporate Relationship Department Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400001
<b>NSE Scrip Symbol:</b> AWFIS	<b>BSE Scrip Code:</b> 544181
<b>ISIN:</b> INE108V01019	<b>ISIN:</b> INE108V01019

**Subject: Press Release for Financial results for the quarter and nine months ended December 31, 2025**

Dear Sir(s)/Madam(s),

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed herewith is the press release issued by the Company on the captioned subject, the content of which is self-explanatory.

The above information will also be available on the website of the Company at <https://www.awfis.com/investor-relations/initial-public-offer/compnayAnnouncement>.

We request you to kindly take this on your record.

Thanking You.

**For Awfis Space Solutions Limited**

**Shweta Gupta**  
**Company Secretary and Compliance Officer**  
**M. No. F8573**  
**Address:** C-28-29, Kissan Bhawan,  
Qutab Institutional Area, New Delhi – 110016

**Encl:** as above

### **Corporate and Regd. Office**

Awfis Space Solutions Limited  
C-28-29, Kissan Bhawan, Qutab Institutional Area, New Delhi – 110016  
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**CIN:** L74999DL2014PLC274236

## **Awfis Reports Robust 9MFY26 Results with 39% YoY Growth in Operational EBITDA and 54% Rise in Operational Earnings**

**Mumbai, 02<sup>nd</sup> February 2026:** Awfis Space Solutions Limited (Awfis) a leading flexible workspace solutions provider company in India has released its unaudited financial results for the quarter and nine months ended 31<sup>st</sup> December 2025.

Commenting on the results, **Mr. Amit Ramani, Chairman and Managing Director, Awfis Space Solutions Limited, said:**

*"We are pleased to report a strong operational and financial performance during Q3 FY26, driven by sustained demand across enterprise and GCC clients, disciplined execution, and the continued strength of our capital-efficient expansion strategy.*

**Strong Financial Performance:** Revenue for the Q3FY26 grew **20% year-on-year to Rs. 382 crores**, supported by **robust growth of 32% year-on-year in Co-working & Allied Services segment**, with Operating EBITDA rising **30% to Rs. 139 crores**. EBITDA margin expanded to **36.5%**. This translated into improved profitability, with PBT for the quarter rising to **Rs. 22 crores**, driven by scale efficiencies, a higher share of mature centres, and operating leverage. This is also reflected in stronger capital efficiency, with **annualized ROCE at 66%** and **ROE at 17%**.

**Continued Network Leadership:** During the quarter, we added **10 new centres**, expanding our network to **257 centres with ~177K seats across 18 cities** spanning Tier 1 and Tier 2 markets, and serving a diversified client base of around **3.4K customers**.

Awfis maintains a deep and high-quality Managed Aggregation (MA) pipeline, which remains central to our capital efficient expansion strategy. **Around 62% of our signed supply is under the MA model, enabling faster scalability with superior ROCE. The strong pipeline of 8 lakh sq. ft.** across prime micro-markets, providing strong growth visibility while preserving balance sheet efficiency.

**Evolving Demand Dynamics:** We continue to see strong traction across client cohorts, supported by a diversified industry mix and rising multi-centre adoption. **Multi-centre clients now account for around 46% of the client base**, reflecting deeper client relationships and growing pan-India mandates. **Occupancy remains healthy, supported by a favourable seat cohort mix, with the 500+ seat cohort representing 36% of the total portfolio**, highlighting the maturity, stability, and stickiness of our enterprise client base.

**GCCs – A significant Growth Driver.** Our GCC portfolio is constantly growing with **80+ unique GCC** client base and a **21% rental revenue share** with additional GCCs already signed and going live in the upcoming quarters, supported by our expanding footprint in premium locations and a differentiated Managed Office offering. The increasing share of Gold and Elite centres has further enhanced our ability to serve large enterprises and GCCs with scalable, compliant, and high-quality workspace solutions.

Looking ahead, industry tailwinds remain favourable, supported by sustained office leasing momentum, increasing enterprise preference for flexible and managed workspace solutions, and continued expansion of GCCs across Tier 1 and Tier 2 markets. Awfis' scale, operational expertise, capital-efficient MA model, and growing presence in premium locations position us well to capture demand across client cohorts and deliver sustained, profitable growth."

**Financial Highlights:**

**9MFY26 Consolidated Financial Highlights**

- 9MFY26 reported strong Operating Revenue of Rs. 1,083 Crs, growth of 25% YoY, supported by robust 38% yoy growth in Coworking and allied services
- Operating EBITDA grew by 39% yoy to Rs. 398 cores, with Operating EBITDA margins expanded by 373 bps to 36.7%, reflecting improved scale efficiencies, a higher share of mature centres, and operating leverage
- 9MFY26 PAT (excluding exceptional Item) stood at Rs. 48 crores , reflecting growth of 50% YoY

**Q3FY26 Consolidated Financial Highlights**

- Q3FY26 reported strong Operating Revenue of Rs. 382 Crs, growth of 20% YoY, supported by robust 32% yoy growth in Coworking and allied services
- Operating EBITDA grew by 30% yoy to Rs. 139 cores, with Operating EBITDA margins expanded by 270 bps to 36.5%, reflecting improved scale efficiencies, a higher share of mature centres, and operating leverage
- Q3FY26 PAT (excluding exceptional Item) stood at Rs. 22 crores , growth of 52% YoY

**Operational Highlights for 9MFY26:**

- As of December 31, 2025, the company maintains a substantial portfolio of 257 centers and 1,77,000 seats across 8.6 million sq. ft. (including spaces under fit-out and with Signed LOIs)
- Added 8,000 seats in Q3 FY26 and 22,000 seats in 9M FY26, contributing to a year-over-year growth of 34,000 seats
- 100% of new supply in Grade A/A- assets, with 7 new additions to our Gold/Elite portfolio, reinforcing our focus on premium, enterprise-grade workspaces
- The company operates 32 premium workspace centers (25 Gold and 7 Elite)

# awfis

## Awfis Space Solutions Limited

### **About Awfis Space Solutions Limited**

Awfis Space Solutions Ltd. ('Awfis') is India's leading and only listed flexible workspace solutions provider offering the largest network of agile workspaces. The company enables small and large corporates to seamlessly book and utilize workspaces as per their requirement and convenience. The comprehensive suite of solutions includes Flex Space Solutions (Coworking and Customized Managed Offices), Mobility Solutions, Design & Build, Awfis Café, and Tech Labs-advanced tech infrastructure. With a strong presence in 18 cities and 200+ centres, Awfis serves over 3,000 clients across diverse industries, ensuring scalable and adaptable workspace solutions for businesses of all sizes. For more information: Please log on to [www.awfis.com](http://www.awfis.com). In addition, connect with us on Facebook, Instagram and LinkedIn.

### **Safe Harbor Statement**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential product characteristics and uses, product sales potential and target dates for product launch are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors.

### **For more information, please contact**

Company:  
**Awfis Space Solutions Limited**



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Investor Relations (IR) Advisors:  
**Strategic Growth Advisors Pvt. Ltd.**



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